

Message Text

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PAGE 01 MONTRE 02121 012248Z

67

ACTION EB-11

INFO OCT-01 EUR-06 ISO-00 RSC-01 DRC-01 /020 W

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R 011956Z NOV 73

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 4038

UNCLAS MONTREAL 2121

USDOC

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: STATE A-7974

1. 122/04/P0021

2. 110173

3. E. PACRADOUNI

4. 122 CANADA

5. IAD

6A. CALL OR WRITE --

6B. MR. ZDENKO S. BARBALIC, PRESIDENT

6C. BARBALIC STEEL SALES CORPORATION (NEW LINE) TEXTILE DIVISION
(NEW LINE) 1437 CRESCENT STREET (NEW LINE) MONTREAL 107, QUEBEC.

7. CABLE BARSTEEL;TEL (514) 288-5166

8. --

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9. 111-12

10. DESCRIPTION. (FIRST SUB-PARAGRAPH) 21824XX-0100 ACRYLIC, NON-STABLIZED, HIGH-BUIK SPUN-DYE YARNS 4 1/2 TO 5 DENIERS USED FOR WEAVING CARPETS. VALUE DOLS 100,000. (SECOND SUB-PARAGRAPH) THESE ACRYLIC CABLE-TYPE YARNS WILL BE SHIPPED TO MONTREAL AND/OR WESTERN EUROPE. INITIAL ORDER IS DOLS 100,000 AND REPEAT ORBERS LIKELY. POTENTIAL SALES IN FIRST YEAR COULD BE AS MUCH AS ONE MILLION DOLLARS. PRICE QUOTATIONS REQUESTED FOR MONTREAL CIF AND CIF WESTERN EUROPEAN PORT. (THIRD SUB-PARAGRAPH) BUYER IS AGENT AND DISTRIBUTOR OF TEXTILE MACHINERY AS WELL AS STEEL AND GLASS PRODUCTS. IMPORTS THESE PRODUCTS INTO CANADA AND AT THE SAME TIME EXPORTS THESE PRODUCT CATEGORIES TO EUROPE. COMPANY SOME-TIMES IMPORTS ON ITS OWN ACCOUNT. HAS TWELVE EMPLOYEES. PRESENT ANNUAL SALES VOLUME THREE TO FIVE MILLION DOLLARS. CURRENTLY REPRESENTS ONE U.S. FIRM FOR STEEL PRODUCTS AND A NUMBER OF WESTERN EUROPEAN FIRMS AND EASTERN EUROPEAN STATE TRADING COMPANIES FOR TEXTILE MACHINERY AND STEEL AND GLASS PRODUCTS. HARPER

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
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Disposition Reason:
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Office: ACTION EB
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